

WHO'S DEVELOPING IN DOWNTOWN SAN JOSE - WEBINAR

DEVELOPING DOWNTOWN SAN JOSE

HOGE • FENTON

While the coronavirus pandemic continues to stifle the economy, halting business and forcing work and learning from home, numerous businesses including Urban Community Fund, Urban Catalyst Fund, Bayview Development Group, and Jay Paul Company are focusing their efforts in Silicon Valley to develop key projects in downtown San Jose. Join us for this webinar featuring four notable developers and discover what they are doing now, and in the future, to evolve Downtown San Jose.

The following topics will be discussed:

- Current status of development in DTSJ
- Current rent and vacancy situation
- Long-term impact of the pandemic on DTSJ development

Zoom Webinar

August 20th

10-11 AM



**Northern California
CCIM Chapter**



Have a question about the current status of development in Downtown San Jose? Please submit your questions to webinars@hogefenton.com.

Meet Our Notable Speakers



Gary Dillabough is the Co-Founder and Partner of **Urban Community Fund**, a real estate developer committed to enhancing the urban user experience in downtown San Jose. Urban Community Fund collaborates with community members, designers, technologists, city officials, and builders alike to re-envision downtown San Jose. Based in San Jose, through their projects, Urban Community Fund strives to create exceptional environments that catalyze community at every layer. Former eBay vice president and venture capitalist, Dillabough has led \$300M of acquisitions of 15 different downtown San Jose properties.



Erik Hayden is the Founder and Managing Partner of **Urban Catalyst Fund**. Responsible for developing more than \$3.5 billion in real estate projects, including over 2,300 residential units in the California Bay Area, Hayden has experience in acquisition, contract negotiation, due diligence, risk assessment, financing, construction, and disposition of multifamily, single family and large mixed-use and master planned developments. He maintains relationships with a broad network of property owners, enabling him to identify and acquire prime investments. Hayden also has expertise navigating projects through the entitlement process by working with elected officials, community groups, and political organizations to gain support and get projects approved.



Ted McMahon is the Chief Investment Officer of **Bayview Development Group** (BDG), a San Jose based real estate developer focused on projects in the greater Bay Area. Since joining BDG in 2015, Ted has diversified the portfolio through acquisition of opportunistic ground-up development sites and existing value-add and core investment opportunities across asset categories. During his tenure, the team has entitled over a thousand residential units and is currently under construction on Miro, a 630-unit twin tower project (San Jose's tallest building) and Lawrence Station, a 175K SF office project in Santa Clara. Prior to Bayview, Ted worked in both finance and construction and also spent a number of years in emerging international markets. Ted is entrenched in the entitlement and build process in San Jose where the firm continues to see great future opportunity.



Matthew Lituchy joined **Jay Paul Company** in 2000. In his capacity as Chief Investment Officer, he oversees acquisitions, dispositions and new business opportunities as well as all capital and financing activities for the company. With over 30 years of commercial real estate experience, Matt has raised over \$4 billion in project financing and acquired in excess of \$1 billion of commercial real estate for investment or redevelopment in Silicon Valley and San Diego County. Prior to joining Jay Paul Company, Matt was a Senior Vice President and District Manager at KeyCorp Real Estate Capital and previously held management positions in commercial real estate finance in San Francisco and New York.



Sean Cottle, Hoge Fenton Shareholder and Real Estate Attorney will be moderating our discussion. Sean is a real estate attorney who has practiced law for over 30 years and is well respected by his clients and many others in the business community. His practice focuses on transactions involving the purchase, sale, and leasing of commercial, industrial, retail property, and residential developments, both in California and elsewhere throughout the country. Sean also advises landowners, developers, builders, and subcontractors on other aspects from entitlement, construction, and property related issues to post-sale issues and project advocacy.

Related Attorneys

- Sean A. Cottle