

SHAREHOLDER JOHN CAVIN TO SPEAK AT SCCBA'S EFFECTIVE MEDIATION AND SETTLEMENT OF COMMERCIAL REAL ESTATE DISPUTES



John Cavin
Attorney
Business Litigation
Business Transactions

*The SCCBA Real Property & Business Law Section
Presents an MCLE Seminar:*

Effective Mediation and Settlement of Commercial Real Estates Disputes

September 19, 2019 | 12:00PM – 2:00PM

SCCBA Seminar & Conference Center
31 North Second Street, 4th Floor
San Jose, California 95113



Effective Mediation and Settlement of Commercial Real Estate Disputes

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Join us at the:
SCCBA Conference Center
31 North Second Street, 4th Floor
San Jose, CA 95113

Reserve your spot today!

Register

Attend Online

A highly experienced panel of real estate litigators and mediators will focus on best practices in settling commercial real estate disputes in mediation through business solutions, cash payments or equitable remedies. They will focus on mediation and settlement of a variety of commercial real estate disputes including co-owner disputes; partition; partnership, LLC and LLP dissolutions; commercial lease disputes; and claims of misrepresentation and nondisclosure in purchase and sale agreements, real estate finance disputes, and other dispositions of commercial real estate.

The topics will include:

- When is the right time to mediate and what are the benefits
- Assessment of liability and damages scenarios to reach a monetary solution
- Exploring potential business solutions to the dispute
- Who should attend the mediation
- Effective mediation memoranda, pre-hearing conferences and oral presentations at the mediation
- Opening offers and settlement moves, avoiding or breaking impasse and closing the deal
- Documenting the settlement

This seminar is co-sponsored by the **California Lawyers Association** Real Property Law Section.

Speakers:

John Cavin,

Hoge Fenton

Nancy J. Johnson,

Berliner Cohen LLP

Perry Woodward,

Hopkins & Carley

Julia M. Wei,

Diemer & Wei

Moderator:

Frank Burke,

ADR Services

MCLE Credit:

2.0 General Substantive Law

In-Person Registration includes Lunch:

SCCBA Member: \$89

New Admittee: \$79

(Under 5 years in practice)

Non-Member: \$129

Honorary: \$30

Attend Online:

SCCBA Member: \$95

Non-Member Event Attendee: \$135

Schedule:

Registration: 11:30AM

Program: 12:00PM - 2:00PM

For your convenience this program is also being offered via Live Webcast.

Please register for either the in person seminar or the live webcast, which have separate pricing levels. Registering for the live webcast requires an InReach account which is separate from your SCCBA account. If you require assistance, please contact InReach at 1-877-880-1335.

Parking is available just across the street from the SCCBA at the 3rd Street Parking Garage located between E. Santa Clara Street and St. John Street (SCCBA does not validate).

Cancellations and refunds will be accepted only 48 hours prior to the event.

PLEASE NOTE: Registration fees must be paid prior to the program, or at the program check in. SCCBA will no longer invoice attendees for payment subsequent to the program. Cash, Credit Card, and Check accepted.

*All seminar materials will be distributed to pre-registrants via email. We will not provide hard copies. If you would like a hard copy of the materials we will provide upon request for a fee of \$25.00.

***State Bar of California Approved MCLE:** The Santa Clara County Bar Association is a State Bar of California approved MCLE provider. This program is approved for California MCLE credit.